



Newsletter

May 21, 2026

Meeting: Ann MacAffer, President

Greeter: Frank Paladino

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

ANNOUNCEMENTS

Jordan Modiano of Express Employment Professionals announced that he still has openings for foursomes and sponsors for the Racers4Autism golf tournament.

Rachel Chick of Saratoga Pure Water announced that her company currently has a booth with a system demo today in the courtyard for anyone interested in seeing how the system works.

Frank Paladino of Right Comm LLC announced the Colonie Chamber is having a mixer on June 3 at Philly's.

GOOD NEWS

Dawn Morrison of Armida Rose Realty had another closing.

WISH LIST

Frank Paladino is looking for new or relocating businesses in the area.

Jeff Dorrance of Premium Mortgage Corp. is looking for people looking to buy houses.

Jordan Modiano is looking for companies that are in need of office personnel.

Dawn Morrison is looking for listings and also seniors who are looking to move or downsize. Dawn is taking another course to help her in serving this expanding market.

THANK YOUS

Jordan Modiano thanked the group for feedback on his presentation a couple of weeks ago. Ann MacAffer to Dylan Mirarchi

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

Nick has sent out invoices for the next two quarters. Please pay 2nd quarter dues if you haven't already.

Leads – Will Berglund

Lead of the Week - **Frank Paladino and Josh Jennings**

Will also reviewed the new Superbowl square lead incentive program. Each member received a square for the first quarter and will get additional squares based on how many leads they submit. Members can buy available squares at the end of the year. There will be cash prizes.

Special Events –Frank Paladino

Frank is still working on putting together a summer event.

Membership – Josh Jennings

Josh has reached out to Lauren Byers, last week's visitor. She is checking out groups and is not ready to apply right now.

Speakers/Greeters – Davis Moeckel

May 28th - **NO MEETING**

June 4th - Jordan Modiano, Speaker, Davis Moeckel, Greeter

June 11th - Josh Jennings, Speaker, Mike Corey, Greeter

June 18th - David Piscitella, Speaker, Rachel Chick

June 25th - **NO MEETING**

CDBL OPEN CATEGORIES

Advertising

Architect

Caterer

Document Destruction

Event Planner

Florist

Healthcare

Interior Designer

Jeweler

Limousine Service

Long Term Care

Office Supply

Promotional Items

Sign Company

Title Insurance

Web Designer

TODAY'S SPEAKER

Open Discussion on AI

Ann wondered if there is a way to find out if an email or document was authored by AI.

Jordan said that publishers are refusing documents that are written by AI. However, the method they use to determine this is not always dependable.

Chat GPT is good for research but you still need to fact check results.

Mike Corey is using AI to find out who to contact at organizations.

Jordan noted that Chat GPT eventually will know everything about you if you don't block it from your personal information. It can also give you insight about yourself that you may or may not want to hear.

You can prompt AI into privacy mode so that certain information cannot be used.

Will Berglund said that they don't use AI because they need to protect attorney-client communications.

Rachel Chick added that Apple is still listening and accessing certain information even when in privacy mode.

Dawn Morrison said that, at least on Android, you have the capability to deny apps access to your information.

Andy O'Reilly said that AI has watermarks that colleges can detect and figure out if a paper was written by a student or by AI. Job applicants are also using AI to create resumes.

Sean Howley is wary of AI being used in banking applications, especially in these beginning stages. Plaid is a platform that helps banks link to other accounts securely. He also thinks AI is going to take the place of entry level positions in the future and mistakes may go unnoticed.

Nick Marchese does not know of anyone currently using AI for accounting. It can be used for tax research.

Jordan Modiano attended a seminar on AI that said that it's going to make many jobs obsolete, and emotional intelligence is going to be important.

Jordan has eliminated two positions in his company because of AI.

50-50

Patsy Immediato - No joker

Collected: \$10 - Jackpot = \$165.50

ATTENDANCE (19 Members)

Members (16), Alternates (-), Guests (-)

Total Attendance (16)