



Newsletter

February 5, 2026

Meeting: Ann MacAffer President

Greeter:

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

Sean Howley, First National Bank of Scotia
Alternate for Terry Freeman

ANNOUNCEMENTS

Ann MacAffer of CBRE issued a reminder that we are looking for new members. Please invite guests from open categories. Ann also saw Alan Baker recently, who is starting a new BNI group in Clifton park and says hello.

The CBRE annual Market View presentation will be next Wed. Feb. 11 am. Let Ann know if you would like an invitation.

Jordan Modiano of Express Employment Professionals announced the Racers 4 Autism Fundraiser being held at GlennPeter Jewelers this evening. To date he has 72 paid attendees signed up.

Frank Paladino of RightComm LLC announced the next Colonie Chamber Mixer will be held on March 4 at the Outback Steak House.

Mike Corey of LeChase Construction highly recommends the floating sauna on Saratoga Lake. He also recommended Keuka Spring, a new wine tasting room on Spring St. in Saratoga.

Dawn Morrison of Armida Rose Realty advised that if you are going to be away during the winter, have someone look in on your house to check for frozen pipes.

GOOD NEWS

Ann MacAffer closed on a building.

Patsy Immediato of Classic Custom Construction announced that their architect has finished the drawings for an addition they're building in Latham.

Mike Corey announced that they have won a project in NY city.

Nick Marchese of Marchese & Espey CPAs announced that his wife has published her second children's book.

WISH LIST

Jordan Modiano of Express Employment Professionals has a need for good people who are looking for work.

Frank Paladino is looking for new businesses in the area.

Dawn Morrison is looking for listings and also for seniors that are downsizing. Dawn is a specialist in senior real estate needs.

Nick Marchese is looking for extra help during the tax season.

THANK YOU'S

Walter Guiles to Frank Paladino

Frank Paladino to Walter Guiles, Ann MacAffer

Jordan Modiano to Frank Paladino

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

Please pay your 1st quarter dues if you haven't already.

Leads – Will Berglund

No report.

Special Events – Frank Paladino

There is a March Madness event at the Arsenal City Tavern on March 17th, noon - 3 that is being held by Premium Mortgage Corp.

Frank is working on planning other events and will send out an email.

Membership – Josh Jennings

No report. Per Frank Paladino, Dan DeMarco, a previous visitor, is still interested in joining and Josh will circle back with him.

Speakers/Greeters – Davis Moeckel

Feb. 12th	Jordan Modiano, Speaker	Dylan Mirarchi, Greeter
Feb. 19th	Jeff Dorrance, Speaker	Walter Guiles, Greeter
Feb. 26th	<i>NO MEETING</i>	
March 5th	Josh Jennings, Speaker	Frank Paladino, Greeter
March 12th	Dawn Morrison, Speaker	Jordan Modiano, Greeter
March 19th	Mike Corey, Speaker	Will Bergund, Greeter

CDBL OPEN CATEGORIES

Advertising

Architect

Caterer

Document Destruction

Event Planner

Florist

Healthcare
Interior Designer
Jeweler
Limousine Service
Long Term Care
Office Supply
Promotional Items
Sign Company
Title Insurance
Water/Coffee Vendor
Web Designer

TODAY'S SPEAKER

No speaker scheduled.

50-50

Walter Guiles - No joker

Collected: \$5 - Jackpot = \$101.50

ATTENDANCE (18 Members)

Members (10), Alternates (1), Guests (-)

Total Attendance (11)