



Newsletter

February 15, 2024

Meeting: Terry Freeman, President

Greeter: Walter Guiles

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

ANNOUNCEMENTS

Dawn Morrison of Armida Rose Realty recently had a residential rental listing that was gone in two hours.

Josh Jennings of Tech Valley Office Interiors announced that his company will be holding their popular Furniture Fiesta event on Thursday May 2. More information will be coming.

Terry Freeman of 1st National Bank of Scotia announced that there will be a board meeting on March 21, which all members are welcome to attend.

Jeff Dorrance of Premium Mortgage Corp. announced that from noon to 3pm on Mar. 21 his company will hold their kickoff event. More details to come. Jeff added that yesterday he finally closed a deal with his worst client.

Ann MacAffer of CBRE can send out their semiannual reports to anyone who is interested in the latest in industrial and office space vacancies. Ann says that despite what the Biz Journal says about a slow market, she has been very busy.

Alan Baker of Creative Marketing Concepts announced the After Hours Mixer at NinePin Cider Words being held by the Capital Region Chamber tonight.

Frank Paladino of RightComm LLC announced a Colonie Chamber Mixer to be held March 7, 5-7 pm at Muddy's Tavern.

GOOD NEWS

Terry Freeman welcomed **David Piscitella** of Paylocity back as a returning CDBL member. Paylocity provides payroll services for businesses.

WISH LIST

Alan Baker is looking for business who will be exhibitors at the upcoming Saratoga Home Show.

Dawn Morrison is looking for residential home buyers and sellers.

THANK YOU'S

Mike Corey to Walter Guiles

Frank Paladino to Walter Guiles

Andy O'Reilly to Walter Guiles, Josh Jennings

Josh Jennings to Andy O'Reilly, Mike Corey, and all who reached out to him after his father's passing.

Jordan Modiano to Walter Guiles, Davis Moeckle

Walter Guiles to Frank Paladino

Dave Piscitella to Nick Marchese

Will Berglund to Nick Marchese

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

Today is the 45th day of the first quarter. Please pay any outstanding invoices to avoid a past due notice.

Leads – Frank Paladino

Lead of the Week - **Nick Marchese**

Special Events –Will Berglund

Will will reach out to the Veterans' Miracle Center and the City Mission to find out about group volunteer opportunities.

Membership – Josh Jennings

David Piscitella is our newest member. There are no new membership applications.

Speakers/Greeters – Alan Baker

Contact Alan to sign up for open speaking and greeting dates for 2024.

1st Quarter:

February 22nd – NO MEETING

February 29th - NO MEETING

March 7th – Need Speaker & Greeter

March 14th – Need Speaker & Greeter

March 21st – Need Speaker & Greeter

March 28th – NO MEETING

Social Media – Nancy McKiernan

If you are active on social media, please like, share and comment on the weekly LinkedIn and Facebook posts featuring the week's presenter. Also check the CDBL website calendar for updates on networking events.

<https://www.facebook.com/CapitalDistrictBusinessLeaders?mibextid=ZbWKwL>

<https://www.linkedin.com/company/cdbl---capital-district-business-leaders/>

CDBL OPEN CATEGORIES

Architect
Caterer
Chiropractor
Document Destruction
Event Planner
Florist
Hotel/Hospitality
Interior Designer
Jeweler
Limousine Service
Long Term Care
Public Relations
Sign Company
Title Insurance Company
Travel Agency
Water or Coffee Vendor
Web Designer

TODAY'S SPEAKER

Jordan Modiano
Express Employment Services

Jordan took this opportunity to talk about what really matters to him. He said his father would be 92 now. He passed away in 2016. Jordan vowed to keep him alive in stories and pictures, and talked about lessons he learned from his dad.

His favorite color was orange and he was always smiling.

He was "superman"

Whenever his help was needed, his response was, "I'm on my way."

He said he was not a product of his circumstances, but of his decisions.

Whatever happened he made the best of it.

"Do one thing each day that scares you" he would say.

He enjoyed traveling and believed that if you really want to do something you will find a way.

He had been a teacher and guidance counselor in NY. Four years after he passed away Jordan received an email from one of his dad's former students, which described the positive impact he had had on her life.

Jordan says never doubted his father's love for him, and that he still gets guidance from him and wants to continue to keep his memory alive.

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50-50 – Nancy McKiernan - No Joker

Collected: \$19 Jackpot = \$30.00 +

ATTENDANCE (21 Members)

Members (19), Alternates (-), Guests (-)

Total Attendance (19)