



Newsletter

September 28, 2023

Meeting: Jeff Dorrance, President

Greeter: Chuck Shank

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

ANNOUNCEMENTS

Frank Paladino of RightComm LLC announced the Colonie Chamber Emerging Leaders Summit.

GOOD NEWS

Mike Corey of LeChase Construction announced that his company was awarded a \$10M dorm project from DASNY at SUNY Albany. There are possibly two more phases of this job to follow.

Jeff Dorrance of Premium Mortgage Corp. reports that he has two more closings today. Both are first home buyers.

Jordan Modiano of Express Employment Professionals announced that the autism race he participated in raised \$10,176.

WISH LIST

Jeff Dorrance is looking for more new customers

Mike Corey is looking for contacts at life sciences companies such as Regeneron.

Dawn Morrison of Armida Rose Realty is looking for residential listings.

Jordan Modiano of Express Employment Professionals is looking for companies that are hiring administrative and professional personnel.

Frank Paladino is looking for new businesses in the area.

THANK YOU

Jordan Modiano to Will Berglund and all who donated to the autism fundraiser

Walter Guiles to Nancy McKiernan, Jordan Modiano

Nancy McKiernan to Walter Guiles

Terry Hamlin to Patsy Immediato, Jeff Dorrance
Frank Paladino to Chuck Shank
Chuck Shank to Frank Paladino
Yvonne Keefe to Josh Jennings
Jeff Dorrance to Terry Hamlin

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

No report. The fourth quarter starts next week. Please pay 4th quarter dues promptly.

Leads – Frank Paladino

Lead of the Week - **Walter Guilles, Chuck Shank, Andy O'Reilly - TIE**

Will have a drawing next week for the 3rd quarter. You should have 27 leads by the end of the 3rd quarter to be in good standing.

Special Events –Will Berglund

The next event will be at the Bunker. Will will send out an email to determine which location and date.

Membership – Josh Jennings

No new membership applications have been received. Josh and Chuck are working on mentoring new members.

Speakers/Greeters – Alan Baker

Contact Alan to sign up for open speaking and greeting dates for the 4th quarter.

2023 Schedule:

4th Quarter

October 5th – Speaker – Andy O'Reilly / Need Greeter

October 12th – Speaker – Mark Colfer (Showdown Displays) for Alan Baker / Need Greeter

October 19th – Need Speaker & Greeter

October 26th – Need Speaker & Greeter

November 2nd – Need Speaker & Greeter

November 9th – Need Speaker & Greeter

November 16th – Need Speaker & Greeter

November 23rd – THANKSGIVING – No Meeting

November 30th – Need Speaker & Greeter

December 7th – Need Speaker & Greeter

December 14th – Need Speaker & Greeter

December 22nd – FRIDAY – HOLIDAY LUNCHEON ?

December 28th – NO MEETING ?

Social Media – Nancy McKiernan

If you are active on social media, please like, share and comment on the weekly LinkedIn and Facebook posts featuring the week's presenter. Also check the CDBL website calendar for updates on networking events.

<https://www.facebook.com/CapitalDistrictBusinessLeaders?mibextid=ZbWKwL>

<https://www.linkedin.com/company/cdbl--capital-district-business-leaders/>

CDBL OPEN CATEGORIES

Caterer
Chiropractor
Event Planner
Florist
Interior Designer
Jeweler
Limousine Service
Long Term Care
Public Relations
Sign Company
Title Insurance Company
Travel Agency
Water or Coffee Vendor
Web Designer

TODAY'S SPEAKER

In the absence of a speaker, **Yvonne Keefe** volunteered to give a tour of the Desmond Hotel & Conference Center.

The Desmond Hotel offers 24,000 square feet of flexible indoor event space, including 30' and 34' high ceilings in our two indoor courtyards.

There is an amphitheater and meeting rooms of all sizes.

Located a half mile from the Albany International Airport, Crowne Plaza® Albany – The Desmond Hotel is known for its unique architecture and outstanding hospitality. There are 322 pet-friendly guest rooms, including spiral staircase suites and top floor private balcony rooms with views of two beautiful indoor courtyards as well as a fitness room with indoor pool.

The hotel hosts 5,000 meetings annually.

50-50 – Will Berglund - No Joker

Collected: \$16 Jackpot = \$161.00 +

ATTENDANCE (23 Members)

Members (19), Alternates (-), Guests (-)

Total Attendance (19)