



Newsletter

April 13, 2023

Meeting: Terry Freeman

Greeter: Ann MacAffer

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

ANNOUNCEMENTS

Glenn Coyne of Don's Moving & Storage announced that Charles Cumella passed away. Charles was an employee of Don's Moving & Storage and a former CDBL member.

John Hall of CPL Architects announced that his firm is growing and will be opening 4 new offices.

Ann MacAffer of CBRE recently had lunch with former CDBL member Kathleen Rutishauser, who is doing well.

Ann also has a new listing, JJ Rafferty's.

GOOD NEWS

Dawn Morrison of Armeda Rose Realty is closing on a land sale that was a result of a referral from Patsy Immediato.

John Hall is in the first phase of a study of a new crime lab in upstate NY. The lab will be large, serving 9 counties.

WISH LIST

THANK YOU'S

Patsy Immediato to Terry Freeman

Terry Freeman to Patsy Immediato

Jordan Modiano to Terry Freeman

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

Please pay your dues if you are not up to date.

Leads – Frank Paladino

Lead of the Week – No report.

Special Events –Will Berglund

CDBL members volunteered at the Regional Food Bank on April 3.

Will welcomes ideas and suggestions for the next event.

Membership – Josh Jennings

No report.

Speakers/Greeters – Alan Baker

Contact Alan to sign up for open speaking and greeting dates.

2023 Second Quarter Schedule, To Date:

Please sign up to fill open speaking and greeting slots.

April 20th – Need Speaker & Greeter

April 27th – Need Speaker & Greeter

May 4th – PAST PRESIDENT'S DAY, or VISITOR DAY / Jordan Modiano, Greeter

May 11th – Need Speaker & Greeter

May 18th – Need Speaker & Greeter

May 25th – Need Speaker & Greeter

June 1st – DONATION PRESENTATION / Need Greeter

June 8th – Need Speaker & Greeter

June 15th – Need Speaker & Greeter

June 22nd – Need Speaker & Greeter

June 29th – NO MEETING

Social Media – Nancy McKiernan

If you are active on social media, please like and share the weekly LinkedIn and Facebook posts featuring the week's presenter. Also check the CDBL website calendar for updates on networking events.

CDBL OPEN CATEGORIES

Caterer

Chiropractor

Event Planner

Florist

Interior Designer

IT Services

Jeweler

Limousine Service

Long Term Care

Public Relations

Sign Company

Title Insurance Company

Travel Agency
Water or Coffee Vendor
Web Designer

TODAY'S Speaker

Ann MacAffer
CBRE

Ann had announced that JJ Rafferty's Restaurant in Latham is for sale. The staff there will go to work in the owner's other restaurants. Ann mentioned that Rafferty's is in a zone that permits dispensaries.

Dispensaries are now being opened by persons affected by marijuana convictions during prohibition, under the Social and Economic Equity Fund.

Dispensaries need to have adequate parking and space for curbside pickup.

NY is investing in the "seed to sale" cannabis industry.

As dispensaries in NY open, the design is getting tweaked and improved for efficiency.

DASNY, the agency providing bid opportunities, does not have experience in retail.

There can't be two dispensaries within 1000 feet of each other.

The funds provided by NY State is "clean money".

Conservative banks still do not want to be involved with loans for businesses in the cannabis industry.

Marijuana is not legal federally.

Many retail stores have exclusions that limit what types of stores can be placed near their locations.

Smoke shops are popping up everywhere.

The Stretch Zone, a passive stretching service, is looking for 1800 sf spaces.

Ann provided handouts from CBRE with updates on office and industrial markets.

For more information contact Ann -

CBRE

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www.cbre.com

50-50 – Nancy McKiernan - No Joker

Collected: \$10 Jackpot = \$132.50

ATTENDANCE (23 Members)

Members (12), Alternates (-), Guests (-) Total Attendance (12)